

# Sales Bulletin

## Process Gas Compressors

**UE-131**

Effective: January 1, 2010

Supersedes: January 2, 2005

### Process Gas Compressor Exchange Program

Field repairs of compressors that have suffered major damage can be time consuming and normally result in a compromise that affects the future performance of the machine.

Sullair's Exchange Program is a better alternative because the customer receives a remanufactured exchange unit, meeting original specifications, from Sullair with delivery within a reasonable time. Some of the benefits of the Sullair Exchange Program:

1. The customer receives a factory reliable remanufactured unit that performs to published specifications. This can be especially important when performance robbing rotor and housing damage may have occurred.
2. The unit carries a one (1) year limited warranty against material defect or workmanship on compressor unit only. Comparable warranties on field repairs are very rare.
3. To validate the one (1) year warranty, you must fill out and return the replacement check list provided with the exchange unit.
4. The exchange units normally have the latest design features and improvements which are continuously being updated.
5. The exchange units are assembled in the factory with proper equipment to insure quality. The possibility of hidden secondary damage and subtle damage causing defects is eliminated. In a field repair situation, the cause of damage if unrepaired may result in further problems.
6. The cost of the exchange unit is often less than the total cost of labor and parts for field repairs.
7. Normally an exchange unit can be delivered before the compressor is shut down thus eliminating unnecessary down time.

In order to participate in the Exchange Unit Program, the customer must supply Sullair with the following information when ordering the replacement:

- |                                                       |                           |
|-------------------------------------------------------|---------------------------|
| 1. Purchase Order number                              | 5. Hours of operation     |
| 2. Package serial number                              | 6. Reason for replacement |
| 3. Compressor unit serial number (on compressor unit) | 7. Lubricant type         |
| 4. Compressor unit part number (on compressor unit)   |                           |

Upon completion of installation of the remanufactured exchange unit, the defective/damaged unit is to be returned within 30 days for domestic orders or 90 days for international orders, freight prepaid. Upon receipt, it becomes Sullair's property.

As with any piece of mechanical equipment, maintenance is required. By following our detailed service manuals, the expense of major maintenance can be minimized. The Sullair Exchange Program will limit your risk and minimize the cost of major maintenance for your compressor package.

#### Sullair Corporation

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# Sales Bulletin

## Refrigeration Compressors

**UE-121**

Effective: January 1, 2010

Supersedes: January 2, 2005

### Sullair's Refrigeration Compressor Exchange Program

Field repairs of compressors that have suffered major damage can be time consuming and normally result in a compromise that affects the future performance of the machine.

Sullair's Exchange Program is a better alternative because the customer receives a remanufactured exchange unit, meeting original specifications, from Sullair with delivery within a reasonable time. Some of the benefits of the Sullair Exchange Program:

1. The customer receives a factory reliable remanufactured unit that performs to published specifications. This can be especially important when performance robbing rotor and housing damage may have occurred.
2. The unit carries a one (1) year limited warranty against material defect or workmanship on compressor unit only. Comparable warranties on field repairs are very rare.
3. To validate the one (1) year warranty, you must fill out and return the replacement check list provided with the exchange unit.
4. The exchange units normally have the latest design features and improvements which are continuously being updated.
5. The exchange units are assembled in the factory with proper equipment to insure quality. The possibility of hidden secondary damage and subtle damage causing defects is eliminated. In a field repair situation, the cause of damage if unrepaired may result in further problems.
6. The cost of the exchange unit is often less than the total cost of labor and parts for field repairs.
7. Normally an exchange unit can be delivered before the compressor is shut down thus eliminating unnecessary down time.

In order to participate in the Exchange Unit Program, the customer must supply Sullair with the following information when ordering the replacement:

- |                                                       |                           |
|-------------------------------------------------------|---------------------------|
| 1. Purchase Order number                              | 5. Hours of operation     |
| 2. Package serial number                              | 6. Reason for replacement |
| 3. Compressor unit serial number (on compressor unit) | 7. Lubricant type         |
| 4. Compressor unit part number (on compressor unit)   |                           |

Upon completion of installation of the remanufactured exchange unit, the defective/damaged unit is to be returned within 30 days domestic orders or 90 days international orders, freight prepaid. Upon receipt, it becomes Sullair's property.

As with any piece of mechanical equipment, maintenance is required. By following our detailed service manuals, the expense of major maintenance can be minimized. The Sullair Exchange Program will limit your risk and minimize the cost of major maintenance for your compressor package.

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